



BUSINESS SERVICES RESOURCE CATALOG

VOLUME I, ISSUE 3

FEBRUARY 11, 2011

- > Grants
- > Tax Credits
- > Rebates & Reimbursements
- > Financing
- > Other Funding
- > Other Services



The California Workforce Investment Board is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

Disclaimer: Contained within this document is a snapshot of information available to us as of the date on the cover. We will update our Business Services Resource Catalog every six months. For the most current information, please contact the individual agencies or departments listed.

While some of the resources have expiration dates that may have past, the intent is to provide a list of all programs that have been available within the past year so that regional teams and/or business can be aware of them and look for them in the future.

Governor's Office of Economic Development is a one-stop shop for business assistance and to facilitate and stimulate economic growth through the development and implementation of strategic policies and partnerships.

<http://www.business.ca.gov/>

State of California Franchise Tax Board is responsible for administering two of California's major tax programs: Personal Income Tax and the Corporation Tax.

<http://www.ftb.ca.gov/index.shtml?disabled=true>

State Water Resources Control Board provides comprehensive protection for California's waters.

<http://www.swrcb.ca.gov/>

California Infrastructure and Economic Development Bank (I-Bank) has broad authority to issue tax-exempt and taxable revenue bonds, provide financing to public agencies, provide credit enhancements, acquire or lease facilities, and leverage State and Federal funds.

<http://www.ibank.ca.gov/>

California Public Utilities Commission regulates privately owned electric, natural gas, telecommunications, water, railroad, rail transit, and passenger transportation companies.

<http://www.cpuc.ca.gov/puc/>

California State Board of Equalization (BOE) is one of California's three major tax agencies.

<http://www.boe.ca.gov/>

California State Treasurer is responsible for investing monies for state and local government, issuing bonds and financing public and private projects.

<http://www.treasurer.ca.gov/>

California State University faculty and students perform cutting-edge research in various aspects of environment, sustainability, and energy use and efficiency.

<http://www.calstate.edu/>

Employment Training Panel provides financial assistance to California businesses to support customized worker training.

<http://www.etp.ca.gov/>

TABLE OF CONTENTS

> Grants	5
> Tax Credits	37
> Rebates & Reimbursements	45
> Financing	47
> Other Funding	67
> Other Services	69
Agency/Department Websites	99

California Department of Industrial Relations, Division of Apprenticeships Standards (DAS) creates opportunities for Californians to gain employable lifetime skills and provides employers with a highly skilled and experienced workforce while strengthening California's economy.

<http://www.dir.ca.gov/das/das.html>

California Department of Resources Recycling and Recovery (CalRecycle) brings together the state's recycling and waste management programs and continues a tradition of environmental stewardship.

<http://www.calrecycle.ca.gov/>

California Department of Toxic Substances Control regulates hazardous waste, cleans-up existing contamination, and looks for ways to reduce the hazardous waste produced in California.

<http://www.dtsc.ca.gov/>

California Employment Development Department is the WOTC certifying agency for California employers. Criteria are similar to the Enterprise Zone Hire Tax Credit Criteria. EDD provides a comprehensive range of employment and training services in partnership with state and local agencies and organizations.

<http://www.edd.ca.gov/>

California Energy Commission is the state's primary energy policy and planning agency.

<http://www.energy.ca.gov/>

California Environmental Protection Agency is charged with developing, implementing, and enforcing the state's environmental protection laws.

<http://www.calepa.ca.gov/>

Agency/Department Websites

California Air Resources Board established to attain and maintain healthy air quality.

<http://www.arb.ca.gov>

California Community Colleges Chancellor's Office is responsible for supporting instruction and innovation by providing grants to community colleges, technical assistance, and by the use of various special programs.

<http://www.cccco.edu/>

California Department of Education provides administrative services, resources, and policy support to local educational agencies to improve performance in secondary education, including middle and high schools, adult education, career technical education, workforce development, and distance learning programs.

<http://www.cde.ca.gov/index.asp>

California Department of General Services is the State's certifying agency that administers the Small Business and Disabled Veteran Business Enterprise certification programs.

<http://www.dgs.ca.gov/>

California Department of Housing and Community Development (HCD) administers the state Community Development Block Grant (CDBG) program on behalf of Federal Department of Housing and Urban Development (HUD) to small rural cities and counties in California.

<http://www.hcd.ca.gov/>

GRANTS

**Program/
Funding:** [Air Quality Improvement Program \(AQIP\): Hybrid Truck and Bus Voucher Incentive Project \(HVIP\)](#)

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Automotive

Description:

The cornerstone of the AQIP for FY 2009-10 is the \$20.4 million Hybrid Truck and Bus Voucher Incentive Project (HVIP), aimed at accelerating California deployment of new hybrid medium- and heavy-duty vehicles. ARB has teamed with CALSTART to implement this streamlined, first-come, first-serve program. The [HVIP Implementation Manual](#) defines the roles and responsibilities of ARB, CALSTART, vehicle dealers, and vehicle purchasers in project implementation. ARB must approve hybrid truck and bus models for them to [become eligible](#) for the program.

Funds Available:	\$15,000 - \$45,000 per vehicle	Max Per Applicant:	\$20.4 million
-------------------------	---------------------------------	---------------------------	----------------

Eligible Applicants:

Buyers of heavy-duty hybrid trucks

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138

lnegrete@arb.ca.gov

**Program/
Funding:** [Air Quality Improvement Program \(AQIP\): Zero-Emission Vehicle and Plug-In Hybrid Light-Duty Vehicle \(Clean Vehicle\) Rebate Project](#)

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Automotive

Description:

The Zero-Emission and Plug-In Hybrid Light-Duty Vehicle (Clean Vehicle) Rebate Project is intended to encourage and accelerate zero-emission vehicle deployment and technology innovation. Rebates for clean vehicles are now available through the Clean Vehicle Rebate Project (CVRP) funded by the Air Resources Board (ARB) and implemented statewide by the California Center for Sustainable Energy (CCSE).

Funds Available: Up to \$5,000 for light-duty vehicles and \$20,000 for commercial vehicles

Max Per Applicant: \$4.1 million

Eligible Applicants:

Buyers of zero-emitting cars, motorcycles and commercial vehicles

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138
lnegrete@arb.ca.gov

Websites

**Program/
Funding:** California Government: On-Line to Desktops
(CalGOLD)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The California Government: On-Line to Desktops (CalGOLD) was established to assist businesses in finding the appropriate permitting information. The CalGOLD database provides links and contact information that direct businesses to agencies that administer and issue business permits, licenses and registration requirements from all levels of government.

Contact: Florentino Castellon
(916) 322-0572
florentino.castellon@gov.ca.gov

**Program/
Funding:** Air Quality Improvement Program (AQIP): AB 118
Zero-Emission Agricultural UTV Rebate Project

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Automotive, Agriculture

Description:

The \$1.1 million Zero-Emission Agricultural Utility Terrain Vehicle (Agricultural UTV) Rebate Project is intended to encourage and accelerate the use of zero-emission work vehicles for use in California agricultural operations, as defined by ARB's Regulation for In-Use Off-Road Diesel Vehicles, by providing rebates for the purchase of new, eligible all terrain and utility vehicles on a first come, first serve basis. Rebates for these vehicles are now available through the Agricultural UTV Rebate Project and implemented statewide by the San Joaquin Valley Unified Air Pollution Control District (SJVUAPCD).

Funds Available: 25% of base **Max Per** \$1.1 million
Manufacturer's **Applicant:**
Suggested Retail
Price

Eligible Applicants:

Buyers of electric ATVs for agricultural use

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138
lnegrete@arb.ca.gov

**Program/
Funding:** [Air Quality Improvement Program \(AQIP\): AB 118
Advanced Technology Demonstration Projects](#)

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Automotive

Description:

The purpose of the Advanced Technology Demonstration Projects is to help accelerate the next generation of advanced technology vehicles, equipment, or emission controls which are not yet commercialized. Local air districts and other public agencies would be eligible to apply for these projects to demonstrate promising technologies to reduce emissions in their regions. This project was approved for up to \$9 million in the FY-2009-10 [AQIP Funding Plan](#).

Funds Available: \$9 million

**Max Per
Applicant:** \$800,000 for locomotive after treatment and \$1 million for marine hybridization

Eligible Applicants:

Air districts and other public agencies

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138
lnegrete@arb.ca.gov

**Program/
Funding:** [California Small Business Loan Guarantee Program \(SBLGP\)](#)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The Small Business Loan Guarantee Program is administered by the Business, Transportation and Housing Agency and the state's eleven Financial Development Corporations (FDC). The program provided 1,319 guaranteed loans in Fiscal Year 2006-07, the program's highest one-year total and an increase of 51 percent since 2002-03. For additional information, go to: <http://www.business.ca.gov/SmallBusiness/SmallBusinessLoanPrograms.aspx>

Contact: Marty Keller
(916) 322-0673
Marty.Keller@OPR.CA.GOV

**Program/
Funding:** [Economic Development Corporation \(EDC\)](#)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The EDC are local public-private organizations dedicated to stimulating job creation and vibrant local economies. The California Association of Local Economic Development (CALED) can provide assistance in forming an EDC. CALED is the premier statewide professional economic development organization dedicated to advancing its members' ability to achieve excellence in delivering economic development services to their communities and business clients. To view complete list of 50 corporations, go to www.caled.org

Contact: Marty Keller
(916) 322-0673
Marty.Keller@OPR.CA.GOV

**Program/
Funding:** [Air Quality Improvement Program \(AQIP\): Hybrid Off-Road Equipment Pilot Project](#)

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Automotive

Description:

The project will encourage deployment of hybrid off-road equipment in California fleets by funding about half the incremental cost of commercialized off-road equipment. The project will also include funding to quantify the emission benefits of the hybrid system over the equipments typical duty cycle. This pilot project could provide the foundation for a hybrid off-road equipment voucher or rebate project in future funding years.

Funds Available:	Approximately \$2 million	Max Per Applicant:	To be determined
-------------------------	---------------------------	---------------------------	------------------

Eligible Applicants:

Buyers of hybrid off-road equipment

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138
lnegrete@arb.ca.gov

**Program/
Funding:** [Air Quality Improvement Program \(AQIP\): AB 118
Lawn and Garden Equipment Replacement Project](#)

Agency/Dept.: Air Resources Board

Industry: Consumer Goods & Services

Description:

The purpose of the Lawn and Garden Equipment Replacement (LGER) Project is to encourage further development and deployment of cordless zero-emission lawn and garden equipment. The availability of incentive funding will help bring a variety of residential and commercial cordless zero-emission equipment to the market.

Funds Available:	Approximately \$1 million	Max Per Applicant:	Up to \$250 per mower
-------------------------	------------------------------	-------------------------------	--------------------------

Eligible Applicants:

Local air districts designated as non-attainment of the federal 8-hour ozone standard

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete
(916) 445-6138
lnegrete@arb.ca.gov

**Program/
Funding:** [Small Business Development Center \(SBDC\)](#)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The SBDC's assist prospective and existing small business owners in California to start, retain, or expand their businesses. The Centers assist with business plans, marketing, finance questions, and other business issues. In support of the United States Small Business Administration's Small Business Development Center program, the California Community Colleges provide fiscal and programmatic resources to the state's SBDC's. There are 34 SBDCs in California, 26 of those are hosted by a Community College.

Contact: Marty Keller
(916) 322-0673
Marty.Keller@OPR.CA.GOV

**Program/
Funding:** [Innovation Hub Initiative \(iHub\)](#)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The iHub initiative will improve the state's national and global competitiveness by stimulating partnerships, economic development, and job creation around specific research clusters through state-designated iHubs.

Contact: Katy McKenzie
(916) 319-9955

**Program/
Funding:** [Carl Moyer Memorial Air Quality Standards Attainment Program](#)

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Construction & Facilities, Financial Services, Automotive

Description:

Grants provided for cleaner than required engines, equipment and other sources of pollution that address early or extra emission reductions. Grants range from less than \$5,000 to over \$1 million, depending on the type of equipment and emissions reduced. Funding is limited by a cost-effectiveness cap of \$16,400 per ton of pollutant emissions reduced.

Funds Available:	Up to \$90 million	Max Per Applicant:	\$5,000 to over \$1 million
-------------------------	--------------------	---------------------------	-----------------------------

Eligible Applicants:

Public and private owners of heavy-duty diesel and certain large spark emission equipment, including on-road trucks, off-road mobile construction and agricultural equipment, marine vessels, locomotives, forklifts and agricultural irrigation pumps

Due Date: Contact local air pollution control district for information on application deadlines.

Contact: Charles Kersey
(916) 322-6922
ckersey@arb.ca.gov

**Program/
Funding:** Goods Movement Emission Reduction Program

Agency/Dept.: Air Resources Board

Industry: Transportation & Logistics, Construction & Facilities,
Financial Services, Automotive

Description:

Program provides grants to local agencies for quick reduction of air pollution emissions and health risk from freight movement along California's trade corridors. Equipment owners apply for grants from local agencies to upgrade and replace diesel equipment. Projects funded under this program must achieve early or extra emission reductions not otherwise required by law or regulation.

Funds Available: \$1 billion over
four fiscal years:
2007-2011.

Max Per Applicant:

Trade corridor funding targets are: Bay Area - \$140 million; Central Valley - \$250 million; Los Angeles/Inland Empire - \$550 million; and, San Diego/Border Region - \$60 million. Categories targeted for funding include: \$700 million - heavy duty diesel trucks (\$5,000-\$60,000); \$100 million - diesel locomotives (up to \$2 million); \$160 million - ships at berth (up to \$3.5 million) and cargo handling equipment (up to \$100,000) ; and \$40 million for harbor craft (up to \$190 per hp).

Eligible Applicants:

Local agencies, such as air districts and seaports, can apply for the competitive grants. The local agencies awarded the grants in turn provide funds (competitive basis) to equipment owners who operate equipment at least 50% of the time in the four trade corridors.

Due Date: Various deadlines; fund availability is based on ARB receiving upfront proceeds from bond sales.

Contact: Barbara Van Gee
(916) 323-1523
bvangee@arb.ca.gov

**Program/
Funding:** California State University (CSU) Centers and
Institutes in Energy and Environment

Agency/Dept.: California State University (CSU)

Industry: Varies

Description:

CSU centers and institutes in energy and environment include: the Schatz Energy Center at Humboldt State University <http://www.schatzlab.org>, the Energy Research Center at CSU Northridge <http://www.ecs.csun.edu/ecsdean/erc.html>, the Electric Power Institute and Sustainability in Engineering Institutes at Cal Poly San Luis Obispo <http://courseware.ee.calpoly.edu/EPI/>, <http://csine.calpoly.edu/>, the John T. Lyle Center for Regenerative Studies at Cal Poly Pomona <http://www.csupomona.edu/~crs/> and many others.

Contact: CSU Office of the Chancellor, Assistant Vice Chancellor for Research Initiatives and Partnerships
(562) 951-4706
eambos@calstate.edu

**Program/
Funding:** [California State University \(CSU\) Research Initiatives and Partnerships](#)

Agency/Dept.: California State University (CSU)

Industry: Varies

Description:
CSU supports several system-wide initiatives that connect with energy, environment, and sustainability issues. For example, the Agricultural Research Institute (ARI) <http://www.calstate.edu/federalrelations/projects/ari.shtml>, CSU Programs for Education and Research in Biotechnology (CSUPERB) <http://www.calstate.edu/csuperb/>; CSU's Council for Ocean Affairs, Science, and Technology (COAST) <http://www.calstate.edu/coast/> and Water Resources and Policy Institute (WRPI) <http://www.calstate.edu/water/> all pursue applied research and education endeavors, aspects of which address California's energy and environmental issues.

Contact: CSU Office of the Chancellor, Assistant Vice Chancellor for Research Initiatives and Partnerships
(562) 951-4706
eambos@calstate.edu

**Program/
Funding:** [Lower Emission School Bus Program](#)

Agency/Dept.: Air Resources Board

Industry: Health Care, Transportation & Logistics, Financial Services

Description:
Program reduces school children's exposure to both cancer-causing and smog-forming pollution. Program provides grant funding for new, safer school buses and retrofits existing buses on the road with air pollution control equipment.

Funds Available: Approximately \$196 million

Max Per Applicant: *Maximum of \$140,000 per bus replaced
*Maximum of \$20,000 per retrofit installed
*Maximum of 10% of replacement costs can be awarded to CNG

Eligible Applicants:
Public school districts

Due Date: Contact local air pollution control district for information on application deadlines.

Contact: Heather Arias
(916) 324-6429
harias@arb.ca.gov

**Program/
Funding:** [Nontoxic Dry Cleaning Incentive Program \(AB 998\)](#)

Agency/Dept.: Air Resources Board

Industry: Chemicals, Consumer Goods & Services, Financial Services

Description:

Program provides grants to help eligible dry cleaners transition from Perc machines to CO₂ cleaning systems that are water-based, non-toxic and non-smog forming.

Funds Available: \$10,000 per site **Max Per Applicant:** \$10,000 per site based on AB 998 legislation

Eligible Applicants:

Dry cleaners which are seeking to replace existing Perc machines with water-based or CO₂ cleaning technologies only

Due Date: Applications accepted on a continuous basis

Contact: Hafizur Chowdhury
(916) 322-2275
hchowdhu@arb.ca.gov

**Program/
Funding:** [California State University \(CSU\) Centers and Institutes in Business and Entrepreneurship](#)

Agency/Dept.: California State University (CSU)

Industry: Varies

Description:

CSU centers and institutes pertaining to business development and entrepreneurship include: the Lyles Center for Innovation and Entrepreneurship at CSU Fresno <http://www.lylescenter.com/>; the Center for Entrepreneurship at Fullerton <http://business.fullerton.edu/centers/cfe/>, East Bay <http://www.cbe.csueastbay.edu/ce/>, the Center for Economic Development at CSU Chico <http://www.cedcal.com/>, and many others.

Contact: CSU Office of the Chancellor, Assistant Vice Chancellor for Research Initiatives and Partnerships
(562) 951-4706
eambos@calstate.edu

**Program/
Funding:** [California Industrial Development Financing
Advisory Commission \(CIDFAC\)](#)

Agency/Dept.: California State Treasurer's Office

Industry: Financial Services, Manufacturing

Description:

California Industrial Development Financing Advisory Commission (CIDFAC) approves low-cost Industrial Development Bond (IDB) financing for manufacturing plants and small businesses. Approves Federal Empowerment Zone Bonds for eligible businesses including retailers and service providers.

Contact: CIDFAC
(916)653-3843
cidfac@treasurer.ca.gov

**Program/
Funding:** [Community Development Block Grant \(CDBG\)
Economic Development Assistance Programs](#)

Agency/Dept.: California Department of Housing and Community Development (HCD)

Industry: Financial Services, Manufacturing, Automotive, Construction & Facilities, Consumer Goods & Services

Description:

The State CDBG program is under HCD's Division of Financial Assistance, Federal Programs Branch. Eligible cities and counties receiving CDBG funds from the state are able to provide economic development financial assistance to local businesses to help them create jobs and jobs for local low income persons. CDBG funds may be used by private developers to construct new projects or by existing businesses to expand services and can be used by cities and counties to provide eligible micro enterprise businesses for technical assistance. Financial assistance provided to businesses by the cities and counties are repaid to them and can be used for additional local financial assistance to more businesses.

Funds Available:	\$15 Million Annually	Max Per Applicant:	Up to \$2.5 Million
-------------------------	--------------------------	-------------------------------	------------------------

Eligible Applicants:

Only eligible rural non HUD entitlement cities and counties can apply for state CDBG funds. HCD releases annual CDBG Notices of Funding Availability (NOFAs) for eligible cities and counties to apply under. Applicants can apply for CDBG economic development grant funds, which are in turn provided to local businesses as financial assistance. Private for profit business may receive financial assistance from state CDBG grants received by eligible cities and counties.

Due Date: Various deadlines; fund availability is based on HUD annual allocation

Contact: Thomas Brandeberry
916-327-3613
tbrandeberry@hcd.ca.gov

**Program/
Funding:** [CalRecycle Grants Program](#)

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Financial Services, Chemicals

Description:

CalRecycle provides competitive and non-competitive grants to eligible CA entities to implement recycling and waste prevention projects, to safely manage special wastes, to perform clean-up and prevention of illegal dumping, etc.

Funds Available: Varies **Max Per Applicant:** Varies

Eligible Applicants:

Public agencies and Qualifying Indian Tribes; non-profit organizations and Resource Conservation Districts are eligible for some programs

Due Date: Annual or bi-annual solicitations with various due dates

Contact: Heather Smith
916-341-6470
Heather.Smith@CalRecycle.ca.gov

**Program/
Funding:** [California Debit Limit Allocation Committee](#)

Agency/Dept.: California State Treasurer's Office

Industry: Varies

Description:

The California Debt Limit Allocation Committee (CDLAC) in the State Treasurer's Office allocates private activity tax-exempt bond financing in California.

Contact: CDLAC
(916) 653-3255
cdlac@treasurer.ca.gov

**Program/
Funding:** [Job Referral and Placement](#)

Agency/Dept.: California Employment Development Department

Industry: Varies

Description:

California's Employment Development Department (EDD) works with businesses to access the state's entire workforce, as well as to coordinate recruitment activities with local community-based job training and placement organizations called "One-Stop Career Centers." EDD, in cooperation with the One-Stop network, will help to customize and deliver pre-employment and on-the-job training; recruit, screen, and assess workers for specific skills sets; and assist employers to maximize California Enterprise Zone and federal hiring tax credits.

Also, through its CalJOBS system, EDD's Job Service offers a statewide network that provides an instant link between employers and job seekers anywhere in California. This network provides employers with quick access to the largest available pool of job-ready applicants.

Contact: http://www.edd.ca.gov/Jobs_and_Training/Find_a_Job.htm

One Stops: http://www.edd.ca.gov/Jobs_and_Training/pubs/osfile.pdf

**Program/
Funding:** [Tire Business Assistance Grants](#)

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Tire recycling businesses

Description:

This program is designed to increase demand for tire-derived products (TDPs) by building the capacity and improving cost efficiencies of TDP businesses. Eligible businesses may apply for assistance to (1) evaluate and improve their business plan and operations, (2) enhance marketing efforts, and (3) test and certify new products.

Funds Available: \$1 - \$2.5 million **Max Per Applicant:** \$175,000

Eligible Applicants:

For-profit California-based TDP businesses, qualifying California Indian tribes and those for-profit TDP businesses domiciled in other states but with an existing or demonstrated a long-term commitment to an operational presence in California.

Due Date: Bi-annual solicitations with various due dates

Contact: Don Peri
916-323-3415
Don.Peri@CalRecycle.ca.gov

**Program/
Funding:** [Tire Derived Products, Rubberized Asphalt Concrete Grants](#)

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Financial Services, Chemicals, Agriculture, Automotive

Description:

CalRecycle's tire grant programs are designed to encourage activities that promote reducing the number of waste tires going to landfills for disposal and eliminating the stockpiling of waste tires. Activities include rubberized asphalt concrete (RAC) paving projects and projects that produce and/or use tire-derived products made from recycled 100 percent California waste tires including agricultural/landscape, recreational, or transportation projects.

Funds Available:	Varies; \$2 - \$5 million annually	Max Per Applicant:	\$150,000 - \$250,000 depending on program and entity type
-------------------------	------------------------------------	---------------------------	--

Eligible Applicants:

Public agencies and Qualifying Indian Tribes partnering with tire recycling and manufacturing businesses

Due Date: Annual or bi-annual solicitations with various due dates

Contact: Calvin Young
916-341-6670
Calvin.Young@CalRecycle.ca.gov

**Program/
Funding:** [Recycling Market Development Zones \(RMDZ\) Program](#)

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Varies

Description:

The Recycling Market Development Zone (RMDZ) program combines recycling with economic development to fuel new businesses, expand existing ones, create jobs, and divert waste from landfills. This program provides attractive loans, technical assistance, and free product marketing to businesses that use materials from the waste stream to manufacture their products and are located in a zone. The zones cover roughly 71,790 square miles of California from the Oregon border to San Diego. Assistance is provided by local zone administrators and CalRecycle's Referral Team (R-Team). Local government incentives may include relaxed building codes and zoning laws, streamlined local permit processes, reduced taxes and licensing, and increased and consistent secondary material feedstock supply. Local incentives vary from jurisdiction to jurisdiction. In addition to loans, CalRecycle offers free product marketing through the RecycleStore.

Contact: Local Assistance and Market Development
(916) 341-6199
LAMD@calrecycle.ca.gov

**Program/
Funding:** State-Registered Apprenticeship Programs

Agency/Dept.: California Department of Industrial Relations,
Division of Apprenticeships Standards (DAS)

Industry: Varies

Description:

Apprenticeship is an "earn while you learn" program. An apprentice learns on-the-job directly from a journey level employee and studies in a classroom. Apprenticeship benefits the employer by preserving institutional knowledge and gains employees trained specifically for their business. Apprentices benefit when they gain job skills while earning a living. DAS develops apprenticeship programs together with industry.

Contact: Glen Forman
(415) 703-4939
gforman@dir.ca.gov

Renee Bacchini
(415) 703-4916
rbacchini@dir.ca.gov

**Program/
Funding:** Recycling Market Development and
Expansion Grants

Agency/Dept.: California Department of Resources Recycling and
Recovery (CalRecycle)

Industry: Financial Services, Chemicals, Food & Beverage

Description:

To improve the beverage container recycling rate in California and to encourage programs to achieve sustainable containers, packaging materials or systems, the Department seeks innovative, but realistic projects that (1) create market opportunities for new, sustainable products or packaging made from recycled beverage container materials; (2) expand market-related activities for existing products made from recycled beverage container materials; (3) improve the quality and supply of beverage container material feedstock for use in manufacturing sustainable products or packaging; or 4) create market opportunities for new, sustainable beverage packaging. The Department is also interested in new jobs creation and the related economic development associated with such projects.

Funds Available:	No new funding available unless legislation extends the sunset date of January 1, 2012. In past years, up to \$20 million annually	Max Per Applicant:	\$2 million
-------------------------	--	---------------------------	-------------

Eligible Applicants:

Private businesses, non-profit organizations, cities, counties, joint powers authorities, universities, tribes and state or federal government organizations

Due Date: No new solicitations at this time

Contact: Divina Cadiz
916-323-6029
Divina.Cadiz@CalRecycle.ca.gov

**Program/
Funding:** [Brownfields Revolving Loan Fund Program](#)

Agency/Dept.: California Department of Toxic Substances Control

Industry: Financial Services, Housing & Real Estate

Description:

Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

Funds Available:	Max Per	Up to \$200K per subgrant,
Approximately \$6 million annually	Applicant:	and \$200,000 - \$900,000 for loans (see website for exceptions from U.S. EPA.

Eligible Applicants:

Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to www.calepa.ca.gov/brownfields/ for more information.

Due Date: Applications accepted on a continuous basis

Contact: Thomas Cota
(714) 484-5459
tcota@dtsc.ca.gov

**Program/
Funding:** [Bid Preference Programs](#)

Agency/Dept.: California Department of General Services

Industry: Varies

Description:

The Department of General Services, Procurement Division's Preference Programs team administers the Bid Preference Programs for: the Target Area Contract Preference Act (TACPA); the Enterprise Zone Act (EZA); and, the Local Agency Military Base Recovery Act (LAMBRA).

Contact: Dispute Resolution
(916) 375-4581

**Program/
Funding:** [Small Business \(SB\) and Disabled Veteran Business Enterprise \(DVBE\) Certification Programs](#)

Agency/Dept.: California Department of General Services

Industry: Varies

Description:
SB and DVBE were established to increase business opportunities for the SB and DVBE community thereby stimulating the State's overall economy. These programs help SBs and DVBEs participate on a more level playing field when competing for state contracts. Non-profit organizations and non-profit Veteran Service Associations can receive registration upon application approval.

Contact: Office of Small Business & Disabled Veteran Business Enterprise Services (OSDS)
(916) 375-4940
OSDSHelp@dgs.ca.gov

**Program/
Funding:** [Alternative and Renewable Fuel and Vehicle Technology Program - AB 118](#)

Agency/Dept.: California Energy Commission

Industry: Automotive, Transportation & Logistics, Financial Services

Description:

Assembly Bill 118 created the Alternative and Renewable Fuel and Vehicle Technology Program, within the California Energy Commission. The statute authorizes the Energy Commission to develop and deploy alternative and renewable fuels and advanced transportation technologies to help attain the state's GHG reduction goals and reduce our dependence on foreign oil. The Energy Commission has an annual program budget of approximately \$100 million. Additionally, the Energy Commission is required to prepare and adopt an Investment Plan annually.

Funds Available: Varies according to Investment Plan allocation categories. **Max Per Applicant:** Varies

Eligible Applicants:

Public agencies, private businesses, public-private partnerships, vehicle and technology consortia, workforce training partnerships and academic institutions

Due Date: Sign up on the list server to be notified when funding opportunities become available
<http://www.energy.ca.gov/listservers/index.html>
(alt fuels AB118)

Contact: Fuels and Transportation Division
(916) 654-4634
AB118@energy.state.ca.us

**Program/
Funding:** [Public Interest Energy Research \(PIER\)](#)

Agency/Dept.: California Energy Commission

Industry: Varies

Description:

Grants are available for research in varies areas identified by the Commission. Grants are also available through the Energy Innovations Small Grants Program.

Funds Available: Varies **Max Per Applicant:** Varies

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations through list server.

Contact: Research, Development, Deployment Division
(916) 654-4877
Research@energy.state.ca.us

**Program/
Funding:** [Clean Energy Workforce Training Program](#)

Agency/Dept.: California Energy Commission

Industry: Varies

Description:

Approximately \$35 million available for clean energy workforce training and development. Funds are distributed through public, private, non-profit, and educational entities for job sector specific training.

Contact: cleanenergyjobs@energy.state.ca.us

**Program/
Funding:** [Alternative and Renewable Fuel and Vehicle
Technology Program](#)

Agency/Dept.: California Energy Commission

Industry: Automotive, Transportation & Logistics,
Financial Services

Description:

The Energy Commission has allocated over \$16 million to support workforce training programs that meet the skilled workforce needs of the clean transportation industry and lead to long-term employment in newly emerging low clean. The program has partnered with the California Employment Training Panel to co-fund training for both incumbent and unemployed workers in alternative and renewable fuels and vehicle technologies. The program also partnered with the California Employment Development Department to fund eight (8) workforce training grants with regional workforce training agencies to respond to the workforce needs of an industry undergoing significant change, while providing individuals the training they need to secure employment in California's transportation future.

Contact: Economic Development Unit
EDU@etp.ca.gov

**Program/
Funding:** [Energy Innovations Small Grant Program](#)

Agency/Dept.: California Energy Commission

Industry: Financial Services, Manufacturing, Automotive,
Construction & Facilities, Consumer Goods & Services

Description:

Program provides up to \$95,000 for hardware projects and \$50,000 for modeling projects to small businesses, non-profits, individuals and academic institutions to conduct research that establishes the feasibility of new, innovative energy concepts.

Funds Available: Up to \$ 95,000 **Max Per** Varies
Applicant:

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations through list server

Contact: EISG Program Administrator
(619) 594-1049
eisgp@energy.state.ca.us

**Program/
Funding:** Environmental Enforcement and Training Grants

Agency/Dept.: California Environmental Protection Agency

Industry: Financial Services

Description:

Program provides financial Assistance for environmental enforcement, education and training to enhance statewide enforcement of environmental laws. Funding sources are donations from environmental enforcement settlements that contribute to the Environmental Enforcement and Training Account. (Penal Code Section 14300)

Funds Available: Varies **Max Per Applicant:** Varies

Eligible Applicants:

Public agencies or non-profit organizations

Due Date: Grant application period is annually September 1-30

Contact: Jami Ferguson
(916) 322-2935
jferguson@calepa.ca.gov

**Program/
Funding:** Regional Occupational Centers and Programs (ROCP)

Agency/Dept.: California Department of Education

Industry: Varies

Description:

Regional Occupational Centers and Programs (ROCPs): career and workforce preparation for high school students and adults, preparation for advanced training, and the upgrading of existing skills. For additional information, go to www.carocp.org

Contact: Career and Workforce Innovations Unit
(916) 322-5050

**Program/
Funding:** Career Technical Education: Business and Marketing

Agency/Dept.: California Department of Education

Industry: Varies

Description:

Program information that prepares students for careers and/or post-secondary education in the areas of marketing, finance, accounting, information technology, entrepreneurship, and economics.

Contact: Kay Ferrier
(916) 323-4747
kferrier@cde.ca.gov

**Program/
Funding:** Environmental Justice Small Grants Program

Agency/Dept.: California Environmental Protection Agency

Industry: Financial Services

Description:

Program provides grants to eligible community-based grassroots non-profit organizations and federally recognized tribal governments that are located in areas adversely affected by environmental pollution and hazards and are involved in addressing environmental justice concerns.

Funds Available:	Varies	Max Per Applicant:	Maximum \$20,000 per project
-------------------------	--------	---------------------------	------------------------------

Eligible Applicants:

Community non-profit 501 (c) (3) organizations and tribal governments

Due Date: Contingent upon funding availability

Contact: Malinda Dumisani
(916) 445-9480
mdumisani@calepa.ca.gov

**Program/
Funding:** [Rural CUPA \(Certified Unified Program Agency\)
Reimbursement Program](#)

Agency/Dept.: California Environmental Protection Agency

Industry: Financial Services, Chemicals, Pharmaceuticals & Biotechnology

Description:
Provides reimbursement of funds to rural counties for activities associated with implementing the Certified Unified Program Agency (CUPA). A CUPA is a local agency that is responsible for hazardous materials management and oversight.

Funds Available: \$860,000 **Max Per Applicant:** \$60,000 per CUPA

Eligible Applicants:
13 CUPAs, local agencies responsible for hazardous materials management and oversight, identified by legislation

Due Date: Deadline is September 30, 2010. Deadline each year September annually.

Contact: Brittani Donnachie
(916) 445-6800
bdonnachie@CALEPA.ca.gov

**Program/
Funding:** [California Partnership Academies](#)

Agency/Dept.: California Department of Education

Industry: Varies

Description:
The California Partnership Academies (CPA) model is a three-year program (grades ten-twelve) structured as a school-within-a-school. Academies incorporate integrated academic and career technical education, business partnerships, mentoring, and internships.

Contact: Karen Shores
(916) 319-0478
kshores@cde.ca.gov

**Program/
Funding:** Economic and Workforce Development Program
(EWD)

Agency/Dept.: California Community Colleges Chancellor's Office

Industry: Varies

Description:

The purpose of the Economic and Workforce Development (EWD) Program is to advance the state's economic growth and global competitiveness through education, training, and services that contribute to continuous workforce improvement, technology deployment and business development consistent with the state's regional economies. The role of the community colleges in this effort is to fulfill the vocational education and instructional needs of California business and industry through leadership, communication, and liaisons with the private sector as well as with public sector education and training providers. The California Community Colleges work with employers, advisory committees, and agency partners to identify, on a region-by-region basis, workforce education and training needs, including the needs of small business. Colleges have created a network of service providers that meet identified needs in a most cost-effective and timely manner.

Contact: Ray York
(916) 324-5646
Ryork@cccco.edu

**Program/
Funding:** Clean Beach Initiative Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

Program provides grants to improve coastal water quality at public beaches to ensure the beach waters meet bacteriological standard.

Funds Available:	\$37 million	Max Per Applicant:	\$150,000 - \$5 million
-------------------------	--------------	---------------------------	-------------------------

Eligible Applicants:

Public agencies and nonprofit organizations (501c)

Due Date: Not currently accepting applications but anticipate in near future. To be notified of CBI program announcements, please sign up for email notification using the email list subscription form.

Contact: Patricia Leary
(916) 341-5167
pleary@waterboards.ca.gov
[http://www.waterboards.ca.gov/resources/
email_subscriptions/swrcb_subscribe.shtml](http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml)

**Program/
Funding:** Emergency, Abandoned and Recalcitrant Account

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals, Agriculture

Description:

Program provides grants to pay for costs associated with investigation and cleanup of abandoned sites with no cooperative responsible party.

Funds Available:	\$5 Million	Max Per Applicant:	Maximum \$1.5 million per site
-------------------------	-------------	---------------------------	--------------------------------

Eligible Applicants:

Local agencies and Regional Water Quality Control Boards (RWQCBs)

Due Date: Applications accepted on a continuous basis

Contact: Judy Reid
(916) 341-5760
jreid@waterboards.ca.gov

**Program/
Funding:** Centers for International Trade Development

Agency/Dept.: California Community Colleges Chancellor's Office

Industry: Varies

Description:

Services provided through the Centers for International Trade Development include free or low cost import and export education programs, one-on-one counseling, access to international trade shows, opportunities to join trade missions, a "Help Desk" for advising on international business transaction challenges, and access to a trade information database.

Contact: Brooks Ohlson
(916) 563-3200
Jeff Williamson
(916) 571-6458
info@sacramentocitd.org

**Program/
Funding:** Business & Entrepreneurship Center Program: Small
Business Assistance, Youth Entrepreneurship

Agency/Dept.: California Community Colleges Chancellor's Office

Industry: Varies

Description:

The Business & Entrepreneurship Center (BEC) Program is a network of Community College professionals working in strategic partnerships with businesses, industry and community organizations to identify and meet California's economic development needs in the areas of business improvements and entrepreneurship training.

Contact: Michael Roessler
(916) 361-2964
mroessler@cccwd.net

**Program/
Funding:** Federal 319(h) NPS Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

This program is an annual federally funded nonpoint source pollution control program that is focused on controlling activities that impair beneficial uses and on limiting pollutant effects caused by those activities.

Funds Available:	Approximately \$5-6 million each State Fiscal Year <i>Current Year \$4.5 Million</i>	Max Per Applicant:	Planning: \$75-125K Implementation: \$250-700K
-------------------------	---	---------------------------	---

Eligible Applicants:

Nonprofit organizations, local government agencies

Due Date: Funds available next year. Sign up for email notification notice at http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml and click on Nonpoint Source Pollution Control Program.

Contact: Patricia Leary
(916) 341-5167
pleary@waterboards.ca.gov

**Program/
Funding:** Orphan Site Cleanup Fund

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

This program provides grants to pay for costs associated with investigation and cleanup of sites with no financially viable responsible party.

Funds Available: \$10 Million per year **Max Per Applicant:** Maximum \$1.5 million per site

Eligible Applicants:

Local government, non-governmental organizations (NGO), developers

Due Date: Applications accepted on a continuous basis

Contact: Judy Reid
(916) 341-5760
jreid@waterboards.ca.gov

**Program/
Funding:** Board of Equalization's Tax Departments Services

Agency/Dept.: California Board of Equalization

Industry: Varies

Description:

The Board of Equalization (BOE) administers tax programs concentrated in three general areas: sales and use taxes, property taxes, and special taxes. It also adjudicates appeals for franchise and income taxes. Nearly all businesses in California are required to comply with one or more of these taxes. To assist business to properly comply, BOE's website, www.boe.ca.gov provides access to taxpayer information in a variety of formats, including video tutorials, PowerPoint© presentations (<http://www.boe.ca.gov/info/video.htm>), on-line seminars (http://www.boe.ca.gov/info/VirtualSeminars/seminars_online.htm), and special notices (<http://www.boe.ca.gov/news/specialnotices.htm>). The website also has a calendar of seminars and training sessions (<http://www.boe.ca.gov/info/calendar.htm>) held throughout the state. In addition, persons with questions about BOE tax programs can personally contact a representative of the BOE or submit an e-mail.

Contact: Taxpayer Information Section
(800) 400-7115
www.boe.ca.gov/info/email.html

**Program/
Funding:** [California's Clean Energy Future](#)

Agency/Dept.: Air Resources Board

Industry: Varies

Description:

This site provides easy to find information in three broad areas: Jobs, Communities, and Consumers. Quick and easy links are provided to such popular documents as the Clean Energy Newsletter, California's Climate Plan, and Fact Sheets on AB 32. Several videos are also assessable on The Road to Clean Energy, Energy Makeovers, and Climate Plan.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov

**Program/
Funding:** [Replace, Remove or Repair Underground Storage Tanks](#)

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

Grants and Loans to assist with the expense of replacing, removing, upgrading, or making other specified improvements to petroleum underground storage tanks.

Funds Available:	Pending	Max Per Applicant:	\$50,000 for grants and up to \$750,000 for loans
-------------------------	---------	---------------------------	---

Eligible Applicants:

Small business

Due Date: On-going

Contact: Janice Clemons
(916) 341-5657
jclemons@waterboards.ca.gov

**Program/
Funding:** [Santa Monica Bay Restoration](#)

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

Program provides grants to implement priority actions specified in the Santa Monica Bay Restoration Plan.

Funds Available:	Approximately \$5 million	Max Per Applicant:	Varies
-------------------------	---------------------------	---------------------------	--------

Eligible Applicants:

Public agencies and nonprofit organizations (501c)

Due Date: Applications accepted on a continuous basis

Contact: Jack Topel
(213) 576-6647
jtopel@waterboards.ca.gov

**Program/
Funding:** [Clearing the Air For Small Business](#)

Agency/Dept.: Air Resources Board

Industry: Varies

Description:

Many businesses operating in California must comply with environmental requirements that protect public health and air quality. The ARB provides small business - especially start-up companies - with information and assistance on all facets of air pollution control and permit requirements. In California, environmental regulations have become a fact of life for business people. Complying with the rules is one way California businesses help protect our state's beauty and natural resources, including the air we breathe. But dealing with government standards, permits and procedures can be a challenge. As the state government agency responsible for air quality in California, the Air Resources Board (ARB) has programs specifically designed to help small business people navigate the regulation process. Our mission is twofold: to ensure healthy, clean air for California and to make doing business in our state as simple and painless as possible.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov
kquetin@arb.ca.gov

**Program/
Funding:** [Business Assistance Resource Guide For California
Environmental Management](#)

Agency/Dept.: Air Resources Board

Industry: Varies

Description:

This quick reference focuses on governmental agencies that provide some form of assistance to businesses. Agencies are listed by the medium they regulate (e.g., air, water, etc.). Call local agencies first. If they cannot help you, try state and federal agencies. It is expected that this guide will be updated annually. For a printed copy of this guide please contact the California Air Resources Board, Office of the Ombudsman.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov

**Program/
Funding:** [Small Community Wastewater Grant Program](#)

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

Small community wastewater grants for the construction of publicly owned wastewater treatment and facilities in small economically disadvantaged communities.

Funds Available:	Approximately \$5-10 million	Max Per Applicant:	\$2 million per site
-------------------------	------------------------------	---------------------------	----------------------

Eligible Applicants:

Small disadvantaged communities, defined as population of 20,000 or less and annual income of 80% of the statewide annual median household.

Due Date: Not currently accepting applications, but funding of program expected in future.

Contact: Erin Ragazzi
(916) 341-5733
enragazzi@waterboards.ca.gov
Sign up for email notification at http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml

**Program/
Funding:** Proposition 84 Storm Water Grant Program**Agency/Dept.:** State Water Resources Control Board**Industry:** Financial Services, Chemicals**Description:**

Program provides funds for matching grants to local public agencies for reduction and prevention of storm water contamination of rivers, lakes and streams.

Funds Available:	Approximately \$82 Million	Max Per Applicant:	\$250,000 - \$3 million
-------------------------	----------------------------	---------------------------	-------------------------

Eligible Applicants:

Local public agencies

Due Date: Not currently accepting applications, but funding of program expected in future

Contact: Erin Ragazzi
(916) 341-5733

enragazzi@waterboards.ca.gov

Sign up for email notification at http://www.waterboards.ca.gov/resources/email_subscriptions/swrcb_subscribe.shtml

**Program/
Funding:** Training and Compliance Assistance**Agency/Dept.:** Air Resources Board**Industry:** Varies**Description:**

The Training and Compliance Assistance Program provides training and materials to ARB staff, air districts, and industry for improving enforcement and promoting compliance. Programs include Compliance Assistance, Training, Visible Emissions Evaluation (VEE) Certification, and National Training Program.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov

**Program/
Funding:** Business Assistance

Agency/Dept.: Air Resources Board

Industry: Varies

Description:

The California Air Resources Board (ARB) Small Business Assistance Program can help the business community find the resources they need to comply with air quality rules and regulations. For many small businesses, determining whether or not the rules even apply can be problematic. The Small Business Assistance Program can assist businesses to understand what permits, if any, are required, who issues the permit, and the specific requirements of the permit.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov

**Program/
Funding:** Underground Storage Tank Cleanup Fund

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

Grants provide reimbursement for cleanup of leaking petroleum tanks for property owners.

Funds Available:	Approximately \$200 million	Max Per Applicant:	\$50,000 - \$1.5 million
-------------------------	-----------------------------	---------------------------	--------------------------

Eligible Applicants:

Tank owners and operators

Due Date: Applications accepted on a continuous basis

Contact: John Russell
(916) 341-5353
jrussell@waterboards.ca.gov

**Program/
Funding:** [Water Recycling Funding Program](#)

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Chemicals

Description:

The purpose of program is to promote water recycling by providing technical and financial assistance to local agencies and other stakeholders in support of water recycling projects and research. Grants are provided for the planning and construction of water recycling facilities.

Funds Available: Grant will cover 50% of eligible costs up to \$75,000

Max Per Applicant: Varies

Eligible Applicants:

Public Agencies

Due Date: Applications accepted on a continuous basis

Contact: Shahla Faranak
(916) 341-5737
sfaranak@waterboards.ca.gov

OTHER SERVICES

**Program/
Funding:** [Coolcalifornia.org](http://coolcalifornia.org)

Agency/Dept.: Air Resources Board

Industry: Varies

Description:

Our goal is to provide resources to all Californians in order to reduce their environmental impact and take action to stop climate change. Realizing local governments, businesses, schools and individuals have different needs, we have customized pages for each audience. Please go to the Cool California website for more information.

Contact: Office of Ombudsman
(916) 323-6791
ombudsman@arb.ca.gov

Website: <http://www.coolcalifornia.org/>

TAX CREDITS

**Program/
Funding:** [California Enterprise Zone](#)

Agency/Dept.: California Department of Housing and Community Development

Industry: Varies

Description:

A credit equal to a percentage of the wages paid to a qualified employee. The credit is based on the lesser of the actual hourly wage or 150 percent of the state-established minimum wage. The credit is provided over a five-year period with 50 percent of the wages creditable in the first year of employment, 40 percent the second year, 30 percent the third year, 20 percent the fourth year, and 10 percent the fifth year. If the employee stays with the company for the entire 5-year period, the company receives credits totaling nearly \$37,400 per qualified employee. If the employee is terminated prior to 270 days of employment, the credit is recaptured.

Other Enterprise Zone benefits that may apply in certain cases include:

- A 15-year carryover of up to 100 percent of net operating losses;
- A business expense deduction; and
- Expensing of certain depreciable property.

Contact: John Nunn
(916) 322-7555
jnunn@hcd.ca.gov

**Program/
Funding:** California Manufacturing Enhancement Areas

Agency/Dept.: California Department of Housing and Community Development

Industry: Varies

Description:

The California Manufacturing Enhancement Areas (MEAs) were created in 1997 to stimulate job creation in areas experiencing triple the average of the state's unemployment rate and located in a Border Environment Cooperation Commission Region. MEA benefits include, but not limited to, streamlined local regulatory controls; reduced local permitting fees; and tax credits for hiring qualified employees. Currently, there are two MEAs, Calexico and Brawley, both of which are located in Imperial County. These MEAs will expire in 2012.

Contact: Calexico MEAs: Julia Osuna
(760) 768-2177

Brawley MEAs: Teresa Santiago
(760) 351-3069

OTHER FUNDING

Program: Employment Training Panel Program

Agency/Dept.: Employment Training Panel

Industry: Varies

Description:

ETP is a state agency that supports job creation and retention through job training. Our program assists employers in strengthening their competitive advantage by providing funds to partially off-set the costs of job skills training for existing workers and new workers. As a performance-based program, ETP provides funds for trainees who successfully complete approved training programs and are retained in well-paying jobs for a specific period of time. The program is funded by the Employment Training Tax paid by California employers and targets firms threatened by out-of-state and international competition.

Contact: Sacramento Central Office
(916) 327-5640

**Program/
Funding:** Targeted Tax Area

Agency/Dept.: California Department of Housing and Community Development

Industry: Varies

Description:

Targeted Tax Area (TTA) offers incentives that are only available to companies located in the Tulare. TTA benefits include, but not limited to, tax credits for sales and use taxes paid on certain machinery, parts, and equipment; tax credits for hiring qualified employees; fifteen year NOL carry-forward; and accelerated expensing deduction.

Contact: Lori Dunigan
(559) 688-1406
Lori@edctulare.com

**Program/
Funding:** Work Opportunity Tax Credit (WOTC) – Federal Tax Credit

Agency/Dept.: California Employment Development Department

Industry: Varies

Description:

The Small Business and Work Opportunity Act of 2007 extended the WOTC Program through August 31, 2011. WOTC has two purposes:

To promote the hiring of individuals who qualify as a member of a target group, and to provide a federal tax credit to employers who hire these individuals.

An employer may qualify for a tax credit against their federal tax liability of up to \$9,000 if the employee is a member of a designated target group and meets that group's specific requirements.

Contact: CA WOTC Coordinator
(916) 227-5153 or 1-866-593-0173 (Toll Free)

**Program/
Funding:** Clean Water State Revolving Fund

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Agriculture

Description:

Low-interest loans for wastewater treatment facilities and nonpoint source pollution control projects.

Funds Available: Varies

Max Per Applicant: None determined

Eligible Applicants:

Any city, town, district, or other public body created under state law, tribal government or authorized tribal organization with jurisdiction over disposal of sewage, industrial and other waste. Any approved management agency under Section 208 of Clean Water Act.

Due Date: Applications accepted on a continuous basis

Contact: Christopher Stevens

(916) 341-5698

cstevens@waterboards.ca.gov

**Program/
Funding:** Agricultural Drainage Management Loan Program

Agency/Dept.: State Water Resources Control Board

Industry: Financial Services, Agriculture

Description:

Program provides loans and grants for drainage water management units, which are land and facilities for the treatment, storage, conveyance, reduction or disposal of agricultural drainage water. Runoff untreated would pollute or threaten to pollute waters.

Funds Available: \$6.67 Million **Max Per Applicant:** Funding cap of \$5 million for implementation and \$100,000 for feasibility study

Eligible Applicants:

City, county, district, joint powers authority or other political subdivision of the State involved with water management

Due Date: Currently not accepting applications due to suspension of program funds

Contact: Jule Rizzardo
(916) 341-5822
jrizzardo@waterboards.ca.gov

**Program/
Funding:** Employer Child Care Contribution

Agency/Dept.: California Franchise Tax Board

Industry: Varies

Description:

You may claim this credit if you are an employer who made contributions to a qualified care plan for any of your California employees' dependents under the age of 12. For purposes of this credit, self-employed individuals may also claim this credit if they make contributions to a qualified care plan for their dependents under the age of 12. The credit is not available if the employee's dependent is in the care of a person who: Qualifies as a dependent of that employee or that employee's spouse/RDP. Is a son, stepson, daughter, or stepdaughter of that employee and is under the age of 19 at the close of the taxable year.

Contact: (800) 852-5711 Within the United States
(916) 845-6500
From outside the United States (not toll-free)

**Program/
Funding:** New Jobs Credit**Agency/Dept.:** California Franchise Tax Board**Industry:** Varies**Description:**

A new tax credit of up to \$3,000 for each additional full-time employee hired is available to small businesses with 20 or less employees beginning January 1, 2009. The credit is prorated on an annual full-time equivalent basis for employees employed less than a full year. The credit is not subject to the 50% limitation for business credits. The total amount of credit available to be claimed by all taxpayers is capped at \$400 million. The credit must be claimed on a timely filed original return received by the Franchise Tax Board on or before a cut-off date specified by the Franchise Tax Board. Taxpayers claiming the credit on an original return received by the Franchise Tax Board after the cut-off date is met will be notified that the credit has been denied. Taxpayers that have been denied the credit as a result of the cut-off date being reached will not be assessed an underpayment of estimated tax or underpayment of tax penalty to the extent the underpayment was created or increased by the disallowance of this credit.

Contact: Christina Gutierrez
(916) 845-4585
Christina.Gutierrez@ftb.ca.gov

**Program/
Funding:** Agricultural Drainage Loan Program**Agency/Dept.:** State Water Resources Control Board**Industry:** Financial Services, Agriculture**Description:**

Program provides loans to projects that address treatment, storage, conveyance or disposal of agricultural drainage that threaten waters of the State.

Funds Available:
\$11.3 Million

Max Per Applicant: Funding cap of \$20 million for implementation projects and \$100,000 for feasibility studies.

Eligible Applicants:

City, county, district, joint powers authority or other political subdivision of the State involved with water management

Due Date: Currently not accepting applications due to suspension of program funds

Contact: Jule Rizzardo
(916) 341-5822
jrizzardo@waterboards.ca.gov

**Program/
Funding:** [California Recycle Underutilized Sites \(CalREUSE\)
Program](#)

Agency/Dept.: California State Treasurer's Office

Industry: Financial Services, Housing & Real Estate, Food & Beverage

Description:

CPCFA provides grants or loans for the cleanup of contaminated property that results in housing. Called the California Recycle Underutilized Sites (CalREUSE), the program assists with the reuse and redevelopment of underutilized properties with real or perceived Hazardous Material contamination issues (Brownfields). CalREUSE finances Brownfield site assessment and cleanup.

Funds Available:
\$60 million

Due Date: CPCFA and its Strategic Partners are not currently accepting any new applications for consideration.

Contact: CPCFA
(916) 654-5610
<http://www.treasurer.ca.gov/cpcfai/index.asp>

**Program/
Funding:** [California Alternative Energy & Advanced
Transportation Financing Authority \(CAEATFA\)
Sales & Use Tax Exemptions](#)

Agency/Dept.: California State Treasurer

Industry: Transportation and Logistics

Description:

Under CAEATFA's authorizing statute, the authority's purpose is to provide industry in California with different methods of financing alternative energy and advanced transportation technologies. The statute defines advanced transportation as: "emerging commercially competitive transportation-related technologies identified by the authority as capable of creating long-term, high value-added jobs for Californians while enhancing the state's commitment to energy conservation, pollution reduction, and transportation efficiency." The CAEATFA Board has directed authority staff to explore proposals for providing sales and use tax exemptions for the purchase of ZEV manufacturing equipment. The goal of this new ZEV program is to create a strong new ZEV industry within California that reduces green house gas emissions and creates new long-term high value-added jobs.

This exemption is created through a purchase and sales back approach where: CAEATFA purchases specified equipment (tangible personal property, not real property) on behalf of a company. CAEATFA finances this purchase through a bond or loan. The Company then purchases the equipment from CAEATFA. By statute, CAEATFA does not have to pay sales tax on the equipment it purchases, nor collect tax on the equipment it then sells to the company. The Board of Equalization ("BOE") oversees state sales and use tax issues and would be consulted in the process.

Contact: CAEATFA
(916) 651-8157

**Program/
Funding:** [California Pollution Control Financing Authority
\(CPCFA\)](#)

Agency/Dept.: California State Treasurer's Office

Industry: Financial Services, Construction & Facilities

Description:

The California Pollution Control Financing Authority (CPCFA) provides low-cost financing through private activity tax-exempt bonds. Bond proceeds can be used for buildings and equipment, machinery and furnishings, land, costs of architects, engineers, attorneys and permits and cost of bond insurance.

Funds Available:	Max Per	No maximum
Approximately \$1 billion of tax-exempt allocation is available	Applicant:	

Eligible Applicants:

CPCFA provides financing to California businesses, irrespective of company size, for the acquisition, construction or installation of qualified pollution control, waste disposal, water furnishing and resource recovery facilities.

Due Date: CPCFA approves financing monthly

Contact: CPCFA
(916) 654-5610
<http://www.treasurer.ca.gov/cpcfa/index.asp>

**Program/
Funding:** California Capital Access Program (CalCAP)

Agency/Dept.: California State Treasurer's Office

Industry: Financial Services, Construction & Facilities

Description:

The California Capital Access Program (CalCAP) is administered by the California Pollution Control Financing Authority (CPCFA) in the State Treasurer's Office. CalCAP encourages financial institutions to make loans to small businesses that fall just outside most conventional underwriting standards. CalCAP is a form of loan portfolio insurance which may provide up to 100 percent coverage to lenders on certain loan defaults. Additional risk coverage for loans in Enterprise Zones. The Air Resources Board has made funds available through CalCAP to make it easier for truck owners and diesel equipment owners to comply with new regulations. Participating financial institutions are provided with more funds to provide loans at competitive rates.

Funds Available: No specific amount **Max Per Applicant:** \$2.5 million

Contact: CPCFA
(916) 654-5610
CalCAP@treasurer.ca.gov

REBATES & REIMBURSEMENTS

**Program/
Funding:** California Solar Initiative

Agency/Dept.: California Public Utilities Commission/
California Energy Commission

Industry: Varies

Description:

Solar rebates and incentives to promote solar energy.

Funds Available: \$1.7 billion over 10 years 2007-2016 **Max Per Applicant:** \$1.5 million

Eligible Applicants:

Business and consumer applicants who meet program requirements

Due Date: Applications accepted ongoing until funds are exhausted

Contact: PG&E
(877) 743-4112
solar@pge.com

San Diego Gas & Electric
(858) 244-1177
csi@energycenter.org

Southern California Edison
(800) 799-4177
CSIGroup@sce.com

**Program/
Funding:** California Alternative Energy and Advanced
Transportation Financing Authority (CAEATFA)

Agency/Dept.: California State Treasurer's Office

Industry: Financial Services, Transportation & Logistics,
Automotive

Description:

The California Alternative Energy and Advanced Transportation Financing Authority approves the issuance of clean renewable energy bonds. Has the authority to use the following financial tools at the authorization of the Board: loans, loan loss reserves, interest rate reductions, proceeds of bonds issued by the authority, insurance, guarantees or other credit enhancements or liquidity facilities, contributions of money, property, labor, or other items of value. By statute, CAEATFA is able to enter into agreements that may result in certain project transactions being found by the Board of Equalization ("BOE") to be exempt from the sales and use taxes.

Contact: CAEATFA
(916) 651-8157
caeatfa@treasurer.ca.gov

**Program/
Funding:** Infrastructure State Revolving Fund (ISRF) Program

Agency/Dept.: California Infrastructure and Economic
Development Bank (I-Bank)

Industry: Financial Services, Construction & Facilities

Description:

Program provides low-cost financing to public agencies for a wide variety of infrastructure projects. Project must meet tax exempt guidelines and attract, create, and sustain long-term employment opportunities.

Funds Available: Continuous
Max Per Applicant: \$250,000 to \$10 million per fiscal year, with loan terms of up to 30 years

Eligible Applicants:

Any subdivision of a local government, including cities, counties, redevelopment agencies, special districts, assessment districts, joint powers authorities and non-profit corporations formed on behalf of a local government

Due Date: Preliminary applications are continuously accepted

Contact: Diane Cummings
(916) 324-4805
dcummings@ibank.ca.gov

FINANCING

**Program/
Funding:** Providing Loan Assistance for California Equipment (PLACE) Program

Agency/Dept.: Air Resources Board

Industry: Financial Services, Construction & Facilities

Description:

Program provides financing for fleet owners, particularly small business owners, to gain easier access to loan opportunities. Also provides several options to increase financing accessibility, including loans, loan guarantees, and other mechanisms to assist industries affected by California Air Resources Board regulations.

Funds Available: Local banks can finance up to 100% of the cost of eligible new tractors, trailers, SmartWay equipment, off-road vehicles, engine repowers, and exhaust retrofits.	Max Per Applicant:	Typical financed amount may range from \$10,000 to \$500,000
---	---------------------------	--

Eligible Applicants:

On-road or off-road vehicle fleet owners who are unable to qualify for conventional loans. On-road fleets: 20 or fewer heavy-duty vehicles
Off-road fleets: Businesses with 100 or fewer employees, have a primary economic effect in California, and generate less than \$10 million in revenues averaged over 3 years.

Due Date: On-going and contingent on funding availability

Contact: John Kato
(916) 322-2891
jkato@arb.ca.gov

**Program/
Funding:** Energy Technology Export Program

Agency/Dept.: California Energy Commission

Industry: Varies

Description:

The Energy Technology Export Program organizes trade missions for California-based companies to meet with energy officials and decision-makers of foreign governments. A typical trade mission consists of conferences, workshops, and energy site visits.

Funds Available: TBA **Max Per Applicant:** TBA

Eligible Applicants:

TBA

Due Date: Not available at this time

Contact: Export Program Staff
gec@energy.state.ca.us

**Program/
Funding:** Industrial Development Conduit Revenue
Bond Program

Agency/Dept.: California Infrastructure and Economic
Development Bank (I-Bank)

Industry: Financial Services, Construction & Facilities, Housing
and Real Estate, Manufacturing

Description:

Program provides tax-exempt financing up to \$10 million for qualified manufacturing and processing companies for the construction or acquisition of facilities and equipment. Source of repayment is private enterprise borrower revenues.

Funds Available: Continuous **Max Per Applicant:** \$10 million (per Federal Tax Law)

Eligible Applicants:

Qualified manufacturing and processing businesses

Due Date: Applications are accepted on a continuous basis.

Contact: Tara Dunn
(916) 322-2571
tdunn@ibank.ca.gov

**Program/
Funding:** **501(c)(3) Revenue Bond Program**

Agency/Dept.: **California Infrastructure and Economic
Development Bank (I-Bank)**

Industry: Financial Services, Construction & Facilities, Housing
and Real Estate

Description:

Bonds are sold in the private capital market or privately placed with a SEC-qualified institutional investor. Program provides tax-exempt financing to eligible nonprofit public benefit corporations for the acquisition and/or improvement of facilities and capital assets. Source of re-

Funds Available: **Max Per Applicant:** No limit
Continuous

Eligible Applicants:

In order for a nonprofit corporation to access tax-exempt financing, it must have been classified as eligible under Section 501(c)(3) of the Internal Revenue Code.

Due Date: Applications are accepted on a continuous basis

Contact: Tara Dunn
(916) 322-2571
tdunn@ibank.ca.gov

**Program/
Funding:** **International Energy Fund**

Agency/Dept.: **California Energy Commission**

Industry: Varies

Description:

The International Energy Fund (IEF) helps finance the pre-investment activities of qualified small and medium-sized companies doing business in international markets. This "seed" funding offsets some of the advantages enjoyed by Japanese and European competitors who are heavily financed by their governments.

Funds Available: TBA **Max Per Applicant:** \$25,000

Eligible Applicants:

Small and medium-sized companies that do business in international markets

Due Date: Not available at this time

Contact: Brenda Sturdivant
(916) 654-4708
bsturdiv@energy.state.ca.us

**Program/
Funding:** [Alternative and Renewable Fuel and Vehicle
Technology Program - AB 118](#)

Agency/Dept.: California Energy Commission

Industry: Financial Services, Transportation & Logistics,
Automotive

Description:

The California Energy Commission has approximately \$100 million in their AB 118 Investment Plan to develop and deploy alternative and renewable fuels and advanced transportation technologies. AB 118 financing available through the California Alternative Energy and Advanced Transportation Financing Authority (CAEATFA) and the California Pollution Control Financing Authority (CPCFA) located in the State Treasurer's Office (STO).

Funds Available: Varies according to Investment Plan allocation categories
Max Per Applicant: Varies

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations through list server

Contact: Fuels and Transportation Division
AB118@energy.state.ca.us

**Program/
Funding:** [Exempt Facility Bond Program](#)

Agency/Dept.: California Infrastructure and Economic
Development Bank (I-Bank)

Industry: Financial Services, Construction & Facilities, Housing
and Real Estate

Description:

Program provides tax-exempt financing for projects that consist of private improvements within publicly-owned facilities. Source of repayment is private enterprise borrower revenues.

Funds Available: Continuous
Max Per Applicant: No limit, but some categories of exempt facilities are subject to State Treasurer's Office volume cap allocation

Eligible Applicants:

Privately owned airports, ports, water facilities and other private enterprises that serve the general public

Due Date: Applications are accepted on a continuous basis

Contact: Tara Dunn
(916) 322-2571
tdunn@ibank.ca.gov

**Program/
Funding:** [Cleanup Loans and Environmental Assistance to
Neighborhoods \(CLEAN\) Loan Program](#)

Agency/Dept.: California Department of Toxic Substances Control

Industry: Financial Services, Chemicals

Description:

The CLEAN Loan Program provides low-interest loans to finance environmental assessments and hazardous waste cleanups of Brownfields and underutilized urban properties.

Funds Available: Varies
Max Per Applicant: Up to \$100,000 for preliminary endangerment assessments. Up to \$2.5 million for clean up or removal of hazardous waste for redevelopment

Eligible Applicants:

Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to www.calepa.ca.gov/brownfields/ for more information.

Due Date: Applications accepted on a continuous basis beginning in late 2010.

Contact: Thomas Cota
(714) 484-5459
tcota@dtsc.ca.gov

**Program/
Funding:** [Tire Equipment Loan Program](#)

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Financial Services, Automotive, Transportation & Logistics

Description:

Low-interest loans to help California tire recycling manufacturers increase their processing capability and create additional markets for tire-derived recycled-content products.

Funds Available: \$4 million/year
Max Per Applicant: \$2 million for each project or \$3 million total at any one time

Eligible Applicants:

Businesses that produce materials and/ products made from waste tires

Due Date: Applications accepted on continuous basis

Contact: James LaTanner
916-341-6497
Jim.LaTanner@CalRecycle.ca.gov

**Program/
Funding:** Revolving Loan Program

Agency/Dept.: California Department of Resources Recycling and Recovery (CalRecycle)

Industry: Financial Services, Food & Beverage

Description:
Low-interest loans to help California manufacturers increase their processing capabilities and create additional markets for recycled-content products.

Funds Available: Varies	Max Per Applicant:	\$2 million for each project or \$3 million total at any one time
-----------------------------------	---------------------------	---

Eligible Applicants:
Businesses located in a Recycling Market Development Zone that produce recycled content materials and/ products

Due Date: Applications accepted on a continuous basis

Contact: James LaTanner
916-341-6497
Jim.LaTanner@CalRecycle.ca.gov

**Program/
Funding:** Brownfields Revolving Loan Fund Program

Agency/Dept.: California Department of Toxic Substances Control

Industry: Financial Services, Chemicals

Description:
Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

Funds Available: Approximately \$6 million annually	Max Per Applicant:	Up to \$200,000 per subgrant and \$200,000 - \$900,000 for loans (see website for exceptions from U.S. EPA.)
---	---------------------------	--

Eligible Applicants:
Borrowers can be any public or private entity with control over or access to a Brownfields site. Go to www.calepa.ca.gov/brownfields/ for more information.

Due Date: Applications accepted on a continuous basis

Contact: Thomas Cota
(714) 484-5459
tcota@dtsc.ca.gov